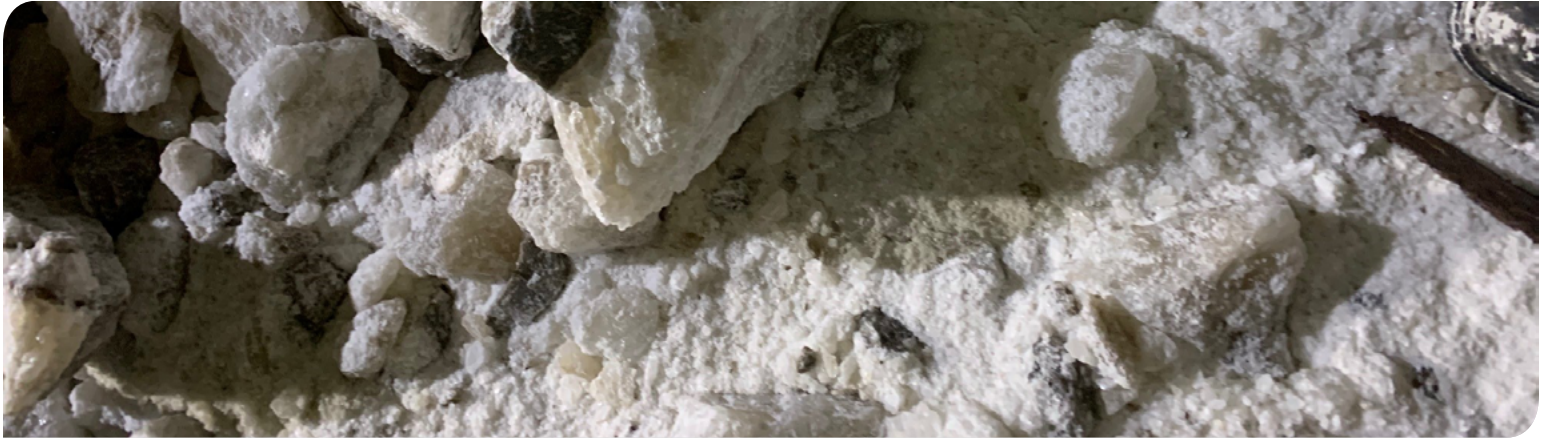




Industry: Salt

- A salt mine needed help identifying and creating a database for all their conveyor pulleys.
- Martin spent three days cataloging two hundred and fifty-five pulleys for the user.



Why Martin?

Inventory. We maintain large inventories to ensure superior service to all customers.

That personal touch. When you call Martin a real person will answer your call every time.

Complete manufacturer. We manufacture what we sell, which means we control the quality, inventory levels, deliveries and the cost of our products.

After-hour emergencies. Each of our locations have people on call for stock, altered and made to order products 24 hours a day, 7 days a week, 365 days a year.

Superior field support. We have field professionals who understand our products, processes, and services. They are available to help better match our offerings with your specific needs.

Challenge

- A salt mine contacted Martin requesting assistance to identify and catalog its current conveyor pulleys and components to make it easier to order replacement parts.

Solution

- Martin's local application experts and engineers surveyed 255 conveyor pulleys over the course of three days. The team logged the pulleys into a database by mine location, conveyor position, and dimensional details for future reference by the end user.

Impact

- The database that resulted from this survey will be an important resource for engineering, maintenance and supply chain. The detailed list of conveyor pulleys ensures replacements will be ordered accurately, offers opportunities for standardization and gives engineering a clear understanding of the current conveyor's capabilities when more capacity is needed.



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